

## HOW CAN THE LOANS BE USED?

- Purchase property for commercial business purpose;
- Construct or rehabilitate commercial buildings and structures;
- Purchase equipment/fixtures that are part of the real estate; or,
- Improve the energy conservation (efficiency) of the real estate.

## HOW CAN'T THE LOANS BE USED?

- Finance inventory
- Provide working capital
- Refinance an existing loan
- Purchasing equipment for personal use.

## WHAT DO I NEED TO APPLY?

Submit the Targeted Loan Pool Program application along with the following information:

- o Signed personal tax returns for the last 3 years for each owner and guarantor (include schedules)
- o Signed business tax returns for the last 3 years (include schedules)
- o Current personal financial statement for each owner and guarantor (bank or SBA form)
- o Current business financial statement (balance sheet & year-to-date income statement)
- o Job Creation Form (included with application)
- o Affidavit stating purpose of the loan in detail
- o Business Plan (for start-up & existing businesses; include 3-year financial projections & resumes of all owners)
- o Copy of sales contract (if purchasing property)
- o Cost estimates from professional contractors (if renovating property)
- o Sealed plans from structural engineer (if requested)
- o Detailed estimates for equipment purchase (minimum of two quotes)
- o Lease terms (if applicable)
- o Provide supporting documentation to substantiate the value of collateral being used to secure loan.

**For an application and more information, contact:**

City of Greensboro,  
Dept. of Housing & Community Development,  
300 W. Washington Street, Ste. 315  
Greensboro, NC

or call 336-373-4147

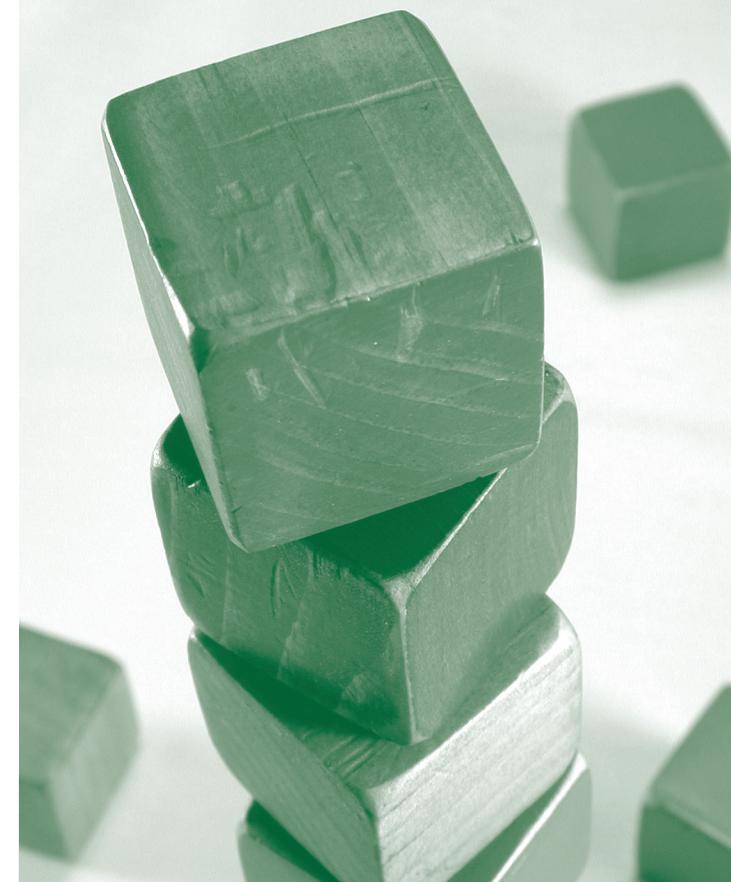


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## TARGETED LOAN POOL PROGRAM

# Targeted Loan Pool Program



Office Hours: 8 a.m. to 5 p.m. Weekdays  
Fax: (336) 373-2153  
Phone: (336) 373-4147



Department of Housing & Community Development

# The City of Greensboro Targeted Loan Pool Program...your building blocks to the future.

## North Carolina State Development Zone Number 027

For the period January 1, 2003 through December 31, 2004

Greensboro, North Carolina

### WHAT IS THE TARGETED LOAN POOL PROGRAM?

Approved in November 2003, the Targeted Loan Pool Program was created to provide capital financing for small businesses that would typically be ineligible for a traditional loan. The \$1 million loan pool consists of \$400,000 in City Community Development Block Grant monies and \$600,000 from 9 local banks.



### WHO IS ELIGIBLE?

Loans can be made available to existing businesses for expansion or for start-up businesses. The business must be located or desiring to locate in Greensboro's State Development Zone area (see map).



### HOW MUCH MAY BE BORROWED?

Maximum Loan Amount: \$200,000

Minimum Loan Amount: \$25,000

### WHAT ARE THE LOAN TERMS?

- For each \$50,000 borrowed a permanent job must be created or retained for low and moderate income persons.
- Loan amortization can be up to 15 years.
- If funds are for renovations, borrower has an interest-only payment for 6-12 months to complete work before making a complete loan payment.
- Interest Rate: The City's loan (40% of loan amount) is at or less than 5%. The bank loan (60% of loan amount) is at the servicing bank's prime rate.



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